NELCO LIMITED

REGD. OFFICE:- EL-6, TTC INDUSTRIAL AREA, MIDC, ELECTRONIC ZONE, MAHAPE, NAVI MUMBAI - 400 710

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Audited Financial Results for the Quarter ended 30th September, 2011

| | | | | | Rs. In Lakhs | |
|----------------------|---|--------------|--------------|--------------|--------------|--|
| | | 3 Months | 3 Months | 12 Months | 12 Months | |
| Sr. | 5 | period ended | period ended | period ended | period ended | |
| No. | Particulars | 30.09.2011 | 30.09.2010 | 30.09.2011 | 30.09.2010 | |
| | | (Audited) | (Audited) | (Audited) | (Audited) | |
| 1. | Sales / Income from Operations | 2,990 | 2,911 | 11,354 | 14,297 | |
| | Less: Excise Duty | 22 | 67 | 226 | 351 | |
| | a) Net Sales / Income from Operations | 2,968 | 2,844 | 11,128 | 13,946 | |
| | b) Other Operating Income | _ | 7 | 5 | 10 | |
| | Total Income From Operations | 2,968 | 2,851 | 11,133 | 13,956 | |
| 2. | Expenditure | , | , | , | , | |
| | a) Decrease/(Increase) in stock in trade and work in progress | (227) | 112 | (577) | 67 | |
| | b) Consumption of raw materials (Refer Note 4) | 267 | 599 | 1,897 | 3.505 | |
| | c) Purchase of traded goods | 1,564 | 739 | 4,542 | 3,478 | |
| | d) Employees cost | 602 | 672 | 2,272 | 2,705 | |
| | e) Depreciation | 132 | 111 | 477 | 437 | |
| | f) Provision for foreseeable losses | 504 | | 504 | "- | |
| | f) Other expenditure (Refer Note 5) | 1,071 | 1,895 | 3,621 | 5,172 | |
| | Total Expenditure | 3,913 | 4,128 | 12,736 | 15,364 | |
| 3. | Profit / (Loss) From Operations before Other Income, Interest | 3,913 | 7,120 | 12,730 | 15,504 | |
| ٥. | and Exceptional Items (1 - 2) | (945) | (1,277) | (1,603) | (1,408) | |
| 4. | Other Income | (943) | 27 | (1,003) | 327 | |
| 1 . 5. | | _ | | | | |
| - | Profit / (Loss) before Interest and Exceptional Items (3 + 4) | (937) | (1,250) | (1,389) | (1,081) | |
| ô. | Interest expense | 163 | 244 | 648 | 1,273 | |
| 7. | Profit / (Loss) after Interest but before Exceptional Items (5 - 6) | (1,100) | (1,494) | (2,037) | (2,354) | |
| 3. | Exceptional Items | | | | | |
| | Less: Deferred Revenue Expenditure | | | | 106 | |
| | Add: Profit on sale of business to CGL | 108 | 5,302 | 283 | 5,302 | |
| 9. | Profit / (Loss) before tax (7 - 8) | (992) | 3,808 | (1,754) | 2,842 | |
| 10. | Tax expense | | | | | |
| | a) Current Tax | - | 840 | (125) | 725 | |
| | b) Deferred Tax | (88) | - | | (33) | |
| | d) Short / (Excess) Tax Provision for earlier years | 19 | - | 24 | 10 | |
| 11. | Net Profit/ (Loss) after tax (9 - 10) | (923) | 2,968 | (1,653) | 2,139 | |
| 12. | Paid up equity share capital (face value Rs.10/-) | 2,282 | 2,282 | 2,282 | 2,282 | |
| 13. | Reserves excluding Revaluation Reserve | | | 287 | 1,940 | |
| 14. | Earnings Per Share (Rs.)- Basic and diluted | (4.04) | 13.01 | (7.25) | 9.37 | |
| 15. | Public shareholding | | | | | |
| | - Number of shares | 11385810 | 11385760 | 11385810 | 11385760 | |
| | - Percentage of shareholding | 49.90 | 49.90 | 49.90 | 49.90 | |
| 16. | Promoter and promoter group shareholding | | | | | |
| | a) Pledged/Encumbered | | | | | |
| | - Number of shares | | | | | |
| | - Percentage of shareholding (as % of the total shareholding | | | | | |
| | of promoter and promoter group) | | | | | |
| | - Percentage of shareholding (as % of the total share capital | | | | | |
| | of the company) | | | | | |
| | b). Non-encumbered | | | | | |
| | - Number of shares | 11432590 | 11432640 | 11432590 | 11432640 | |
| | - Percentage of shareholding (as % of the total shareholding | | | | | |
| | of promoter and promoter group) | 100 | 100 | 100 | 100 | |
| | Percentage of shareholding (as % of the total share capital | 100 | 100 | 100 | 100 | |
| | of the company) | 50.10 | 50.10 | 50.10 | 50.10 | |
| 17. | Dividend (Proposed) | 30.10 | 30.10 | 30.10 | 30.10 | |
| 17. | ` ' ' | | | | 2 | |
| | Rate per share (Face Value Rs. 10/-) (In Rupees) | | | _ | 456 | |
| | Amount (Rs. In Lakhs) | | | - | 456 | |

Segmentwise Revenue, Results and Capital Employed for the Quarter Ended 30th September, 2011

| | | | | | Rs. In Lakhs |
|-----|--|-------------------------|-------------------------|-------------------------|-------------------------|
| | | 3 Months pe- | | 12 Months pe- | |
| Sr. | Particulars | riod ended | riod ended | riod ended | period ended |
| No. | | 30.09.2011 (Audited) | 30.09.2010 (Audited) | 30.09.2011 (Audited) | 30.09.2010 (Audited) |
| | | (Addited) | (Addited) | (Addited) | (Addited) |
| 1 | Segment Revenue (Net Sales / Income from operations) | | | | |
| | (i) Automation & Control | 1,142 | 1,464 | 4,451 | 6,304 |
| | (ii) Network Systems | 1,848 | 1,447 | 6,903 | 7,993 |
| | (iii) Property Development | - | - | - | - |
| | (iv) Others | - | - | - | - |
| | Less : Excise Duty | 22 | 67 | 226 | 351 |
| | Total | 2,968 | 2,844 | 11,128 | 13,946 |
| | Less : Inter Segment Revenue | | - | | - |
| | Net Sales / Income from Operations | 2,968 | 2,844 | 11,128 | 13,946 |
| 2 | Segment Results | | | | |
| | (i) Automation & Control | (1,224) | (1,027) | (1,674) | (1,559) |
| | (ii) Network Systems | 294 | 248 | 1,162 | 1,329 |
| | (iii) Property Development | - | - | (217) | - |
| | Total | (930) | (779) | (729) | (230) |
| | Less: | | | | |
| . | (i) Interest expense | 163 | 244 | 648 | 1,273 |
| | (ii) Other un-allocable (income) /expenditure net of unallocable | | | | |
| | (income) / expenditure | (101) | (4,831) | 377 | (4,345) |
| | (Loss)/Profit Before Tax | (992) | 3,808 | (1,754) | 2,842 |
| 3 | Capital Employed | ` ' | | | |
| | (Segment Assets-Segment Liabilities) | | | | |
| | (i) Automation & Control | 2,638 | 3,501 | 2,638 | 3,501 |
| | (ii) Network Systems | 4,449 | 7,463 | 4,449 | 7,463 |
| | (iii) Property Development | _ | 217 | _ | 217 |
| | Total Segment Capital Employed (Segment Assets - | | | | |
| | Segment Liabilities) | 7.087 | 11,475 | 7.087 | 11.475 |

Notes : -

- 1 Due to the nature of project business, financial performance is not uniform across the quarters. Hence, financial results for the quarter are not representative of the annual results.
- 2 In the previous year the company transferred Traction Electronics, Supervisory Control and Data Acquisition (SCADA) and Industrial Drives businesses (sub-divisions of Automation and Control Segment) to Crompton Greaves Limited (CGL) as a "going concern" on a slump sale basis for a total consideration of Rs. 8,100 lakhs. Subsequent to the year end, the company has entered into a final settlement agreement with CGL considering all claims and differences that CGL had on account of all the associated risks and liabilities of the transferred Businesses under the Original Agreement. The effect of this have been given to in these financial results. Consequently, the year end figures are not comparable with that of corresponding previous year figures.
- 3 The tax year for the company being the year ending 31st March, the provision for taxation for the period is the aggregate of the provision made for the six months ended 31st March, 2011 and the provision based on the figures for the remaining six months up to 30th September, 2011. The tax liability for the period 1st April, 2011 to 31st March 2012 shall be determined accordingly.
- 4 Other expenditure includes loss of Rs 151 lakhs for the Quarter ended 30th September, 2011 (Gain of Rs.26.70 lakhs for the corresponding quarter of the previous year) and loss of Rs. 145 lakhs for the twelve months period ended 30th September, 2011 (gain of Rs 234.03 lakhs in the previous year ended 30th September, 2010) on account of foreign exchange fluctuations in respect of monetary items (viz foreign currency receivables and payables) in accordance with Accounting Standard 11.
- 5 Status of Investors Complaints for the quarter ended 30.09.2011: At the beginning Nil , Received -Nil and unresolved Nil
- 6 Previous period's/year's figures have been regrouped, wherever necessary, in order to make it comparable.
- 7 The above results were reviewed and recommended by the Audit Committee and were approved by the Board of Directors at its meeting held on 28th November 2011.

Audited Consolidated Financial Results for the year ended 30th September, 2011

| | | | Rs. In Lakhs |
|------------|--|--|--|
| Sr. No. | Particulars | 12 Months period ended 30.09.2011 (Audited) | 12 Months period ended 30.09.2010 (Audited) |
| 1. | Sales / Income from Operations | 13,397 | 16153 |
| 1 | Less: Excise Duty | 226 | 351 |
| | a) Net Sales / Income from Operations | 13,171 | 15802 |
| 1 | b) Other Operating Income | 5 | 11 |
| | Total Income From Operations | 13,176 | 15812 |
| 2. | Expenditure | | |
| | a) (Increase)/Decrease in stock in trade and work in progress | (577) | 551 |
| | b) Consumption of raw materials | 1,897 | 3366 |
| | c) Purchase of traded goods | 4,542 | 3134 |
| | d) Employees cost | 2,272 | 2705 |
| | e) Depreciation | 778 | 715 |
| | f) Other expenditure (refer note 4) | 5,775 | 6935 |
| | Total Expenditure | 14,687 | 17406 |
| 3. | (Loss) From Operations before Other Income, Interest and Exceptional Items (1 - 2) | (1,511) | (1593) |
| 4. | Other Income (Refer Note 3) | 233 | 552 |
| 5. | (Loss) before Interest and Exceptional Items (3 + 4) | (1,278) | (1041) |
| 6. | Interest | 648 | 1277 |
| 7. | (Loss) after Interest but before Exceptional Items (5 - 6) | (1,926) | (2318) |
| 8. | Exceptional Items | , , , | |
| 1 | Less: Deferred Revenue Expenditure | - | 106 |
| 1 | Add : Profit on sale of business to CGL | 283 | 5,302 |
| 9. | Profit/(Loss) from Ordinary Activities before tax (7 - 8) | (1,643) | 2879 |
| 10. | Tax expense | | |
| | a) Current Tax | (67) | 761 |
| | b) Deferred Tax | (22) | (47) |
| | c) Short Tax Provision for earlier years | 24 | 10 |
| 11. | Net (Loss)/Profit after tax Before Share of Associate | (1,578) | 2155 |
| 12. | Add : Share of Profit of Associate | 25 | 84 |
| 13. | Net Profit/(Loss) after tax for the period (11-12) | (1,553) | 2,239 |
| 12. | Paid up equity share capital (face value Rs.10/-) | 2282 | 2282 |
| 13. | Reserve excluding Revaluation Reserve | 1,001 | 3,087 |
| 14. | Earnings Per Share (Rs.)- Basic and diluted-not annualised | (6.81) | 9.81 |
| 15. | Public shareholding | , , | |
| | - Number of shares | 11385760 | 11385760 |
| | - Percentage of shareholding | 49.90 | 49.90 |
| 16. | Promoter and promoter group shareholding | | |
| | a) Pledged/Encumbered | | |
| | - Number of shares | _ | . |
| | - Percentage of shareholding (as % of the total shareholding of promoter and promoter group) | _ | _ |
| | - Percentage of shareholding (as % of the total share capital of the company) | _ | . |
| | b) Non-encumbered | | |
| | - Number of shares | 11432640 | 11432640 |
| | Percentage of shareholding (as % of the total shareholding of promoter and promoter group) | 100 | 100 |
| | - Percentage of shareholding (as % of the total share capital of the company) | 50.10 | 50.10 |

Segmentwise Revenue, Results and Capital Employed for the year Ended 30th September, 2011

Rs. In Lakhs Year ended Year ended 30.09.2011 30.09.2010 Sr **Particulars** (Audited) (Audited) No Segment Revenue (Net Sales / Income from operations) 4.451 Automation & Control 6.304 (ii) Network Systems 8,946 9,849 (iii) Property Development Less: Excise Duty 226 351 Total 13,171 15,802 Less: Inter Segment Revenue Net Sales / Income from Operations 13,171 15,802 Seament Results (i) Automation & Control (1,674)(1,559)(ii) Network Systems 1,278 1,380 (iii) Property Development (217)Total (613)(179) Less: (i) Interest expense 648 1,277 (ii) Other un-allocable (income) /expenditure net of unallocable (income) / expenditure 381 (4.335)(Loss)/Profit Before Tax 1,642 2,879 Capital Employed (Segment Assets-Segment Liabilities) (i) Automation & Control 2.638 3.500 (ii) Network Systems 7,216 4,213 (iii) Property Development 217 6,851 Total Segment Capital Employed (Segment Assets - Segment Liabilities) 10.933

Notes : -

- 1 Due to the nature of project business, financial performance is not uniform across the quarters. Hence, financial results for the quarter are not representative of the annual results.
- 2 In the previous year the company transferred Traction Electronics, Supervisory Control and Data Acquisition (SCADA) and Industrial Drives businesses (sub-divisions of Automation and Control Segment) to Crompton Greaves Limited (CGL) as a "going concern" on a slump sale basis for a total consideration of Rs. 8,100 lakhs. Subsequent to the year end, the company has entered into a final settlement agreement with CGL considering all claims and differences that CGL had on account of all the associated risks and liabilities of the transferred Businesses under the Original Agreement. The effect of this have been given to in these financial results. Consequently, the year end figures are not comparable with that of corresponding previous year figures.
- The tax year for the company being the year ending 31st March, the provision for taxation for the period is the aggregate of the provision made for the six months ended 31st March, 2011 and the provision based on the figures for the remaining six months up to 30th September, 2011. The tax liability for the period 1st April, 2011 to 31st March 2012 shall be determined accordingly.
- 4 Other expenditure includes loss of Rs 151 lakhs for the Quarter ended 30th September, 2011 (Gain of Rs.26.70 lakhs for the corresponding quarter of the previous year) and loss of Rs. 145 lakhs for the twelve months period ended 30th September, 2011 (gain of Rs 234.03 lakhs in the previous year ended 30th September, 2010) on account of foreign exchange fluctuations in respect of monetary items (viz foreign currency receivables and payables) in accordance with Accounting Standard 11.
- 5 Status of Investors Complaints for the quarter ended 30.09.2011: At the beginning Nil , Received -Nil and unresolved Nil
- Previous period's/year's figures have been regrouped, wherever necessary, in order to make it comparable.
- 7 The above results were reviewed and recommended by the Audit Committee and were approved by the Board of Directors at its meeting held on 28 November 2011.

FOR NELCO LIMITED

PRASAD MENON CHAIRMAN

Place: Mumbai
Date: 28th November, 2011